

# CONTACTS

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#### CONFIDENTIALITY AGREEMENT

Your receipt of this Memorandum constitutes your acknowledgment that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc., and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE, Inc. If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE, Inc.

#### DISCLAIMER

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs.

## ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions at any time with or without notice to you. All offers, counteroffers, and negotiations shall be non-binding and neither CBRE, Inc. nor the Owner shall have any legal commitment or obligation except as set forth in a fully executed, definitive purchase and sale agreement delivered by the Owner.



# ASSET OVERVIEW

## THE OFFERING

CBRE, Inc. is proud to exclusively present 505 N Stoneman Avenue in the city of Alhambra. Located just east of Garfield Avenue and north of Main Street, 505 N Stoneman presents an investor with the unique opportunity to own an excellent piece of real estate in one of the healthiest and most attractive rental submarkets within the West San Gabriel Valley.

Constructed in 1960 on a ±7,209 square foot lot, 505 N Stoneman Avenue is a five-unit multifamily property, with a total building size of ±5,768 square feet. The well-maintained, neatly-landscaped building is separately metered for gas and electric, serviced by a central water heater, and offers an on-site laundry facility and five covered parking spaces with the ability to park nine cars tandem.

505 N Stoneman Avenue boasts an excellent unit mix of four two-bedroom/one-bathroom units and one three-bedroom/two-bathroom unit. The oversized units offer tile, carpet, and laminate flooring, gas stoves, central air and heat, and ample closet and storage space. The three-bedroom is an ideal owner's unit with a large kitchen and fireplace. Select units have been upgraded.

Located in the heart of Alhambra, 505 N Stoneman Avenue is walking distance to the heart of the recently revitalized Downtown Alhambra. Bordered by the affluent cities of San Marino and South Pasadena, 505 N Stoneman Avenue is also just minutes from attractions in neighboring cities, including The Shops on Lake Avenue, Old Town Pasadena, and Paseo Colorado in Pasadena, Atlantic Times Square, a ±200,000 square feet retail center in Monterey Park, and Westfield Santa Anita, with ±1.3M square feet and over 300 retail stores and restaurants in Arcadia. The property is also proximate to the 10, 60, and 710 Freeways, offering ease of access to neighboring cities in the region, as well as Downtown Los Angeles, located approximately ±10 miles away. 505 N Stoneman Avenue is also ±3.7 miles from Pasadena and is near major education centers, such as Caltech, ArtCenter College, USC, Cal State LA, Pasadena Community College, and East Los Angeles College.

While the current ownership has diligently maintained the property, the current ownership has not been aggressive in increasing rents or implementing full unit renovations. With current rents approximately ±20% below market, a new owner is presented with the opportunity to increase rents to market upon vacancy or further increase rental income with complete unit renovations.

Given the property's excellent real estate fundamentals, which include a coveted north Alhambra location, an excellent unit mix, and turnkey building, 505 N Stoneman Avenue is a solid investment for an investor seeking growth, stability, and a hedge against inflation.







\$104,621



\$942.641



## **EXCELLENT UNIT MIX**

1 - 3B/2B



## **OVERSIZED UNITS**

2B/1B - 1,050 sq ft 3B/2B - 1,568 sq ft

## INVESTMENT SUMMARY

Address	505 N Stoneman Avenue				
	Alhambra, CA 91801				
Price	\$ 1,895,000				
Unit Mix	4 - 2B/1B				
	1 - 3B/1B				
Building Size	± 5,768 SF				
Lot Size	± 7,209 SF				
Year Built	1960				
Occupancy	100%				
Zoning	R3 – Multifamily Family Residential				
# of Units	5				
# of Buildings	1				
# of Stories	2				
Parking	5 Covered Parking Spaces				
Parking Ratio	1:1				

<sup>\*</sup>Buyer to Verify Zoning and Density

## **UTILITIES:**

Central Water Heater Central Air & Heat

Construction: Wood Frame, Stucco, Flat Roof

APN: 5337-007-014

## INVESTMENT HIGHLIGHTS



#### NORTH ALHAMBRA LOCATION

Walking Distance to Downtown Alhambra Adjacent to South Pasadena, San Marino, San Gabriel, and Monterey Park

Close Proximity to Major Education Centers such as Caltech, ArtCenter College, USC, Cal State LA, Pasadena Community College, and East Los Angeles College

Easy Access to 10, 60, and 710 Freeways



### **IDEAL UNIT MIX**

Spacious Units Four (2+1's) One (3+2)



## CORNER LOT

±7,209 SF R3 LOT R3 Zoned Lot

\*Buyer to Verify Zoning



### 100% OCCUPIED

All Rents are Current



### WELL AMENITIZED

Owner's Unit Central Air & Heat On-Site Laundry Facility



## CURRENT RENTS ±20% UNDER MARKET

Further Upside with Complete Unit Renovations



## **EXCELLENT DEMOGRAPHICS**

2020 Average Household Income of \$ 104,621 2020 Average Housing Value of \$ 942,641



## **GREAT!SCHOOLS**

8/10 Garfield Elementary School

> 8/10 Alhambra High School

## **COMMON AREA AMENITIES**

- > Neatly Landscaped Property
- > ±7,209 Square Foot R3 Lot
- > 5 Covered Parking Spaces
- > On-Site Laundry Facility
- > Separately Metered for Gas and Electric
- > Central Water Heater

## **UNIT AMENITIES**

- > Owner's Unit
- > Stainless Steel Appliances
- > Stone Countertops
- > Central Air & Heat
- > Tile and Laminate Flooring
- > Ceiling Fans
- > Ample Closet and Storage Space
- > Fireplace

























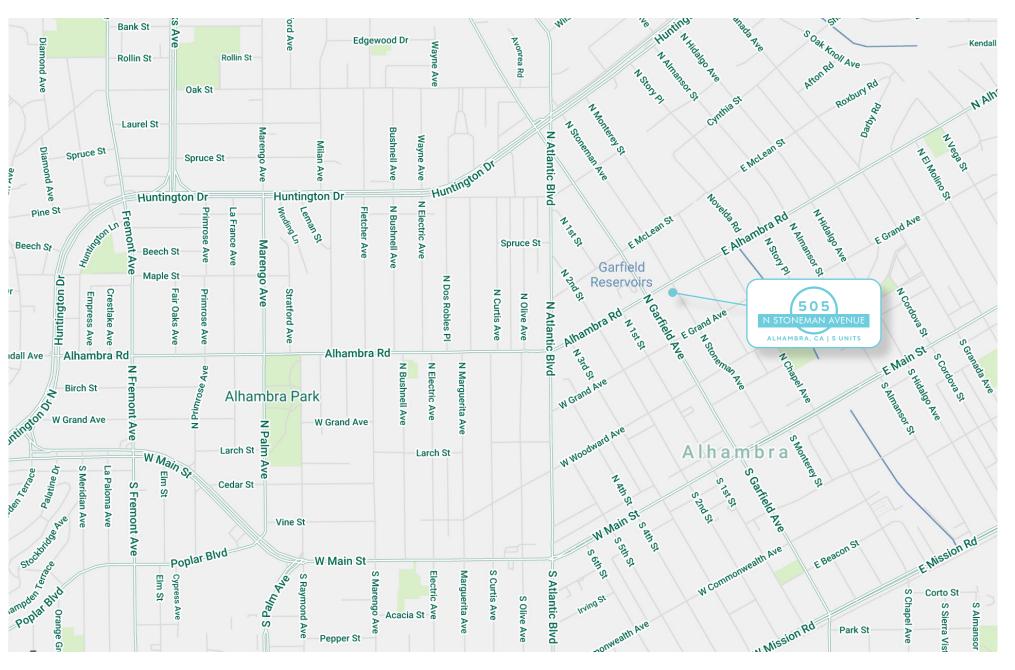




# SATELLITE MAP

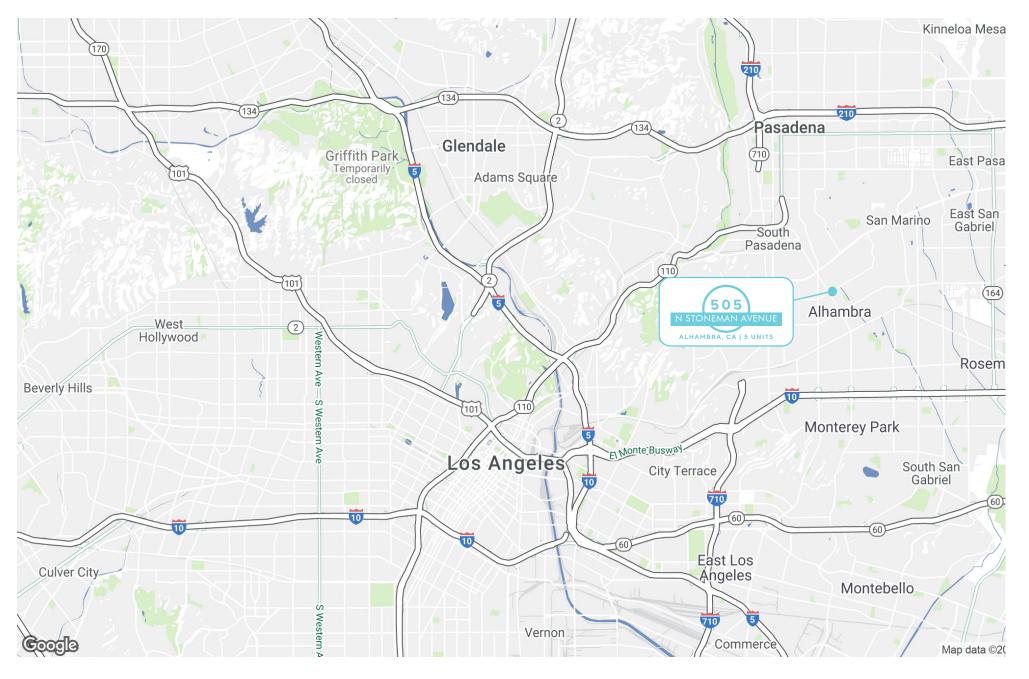


# LOCATION MAP

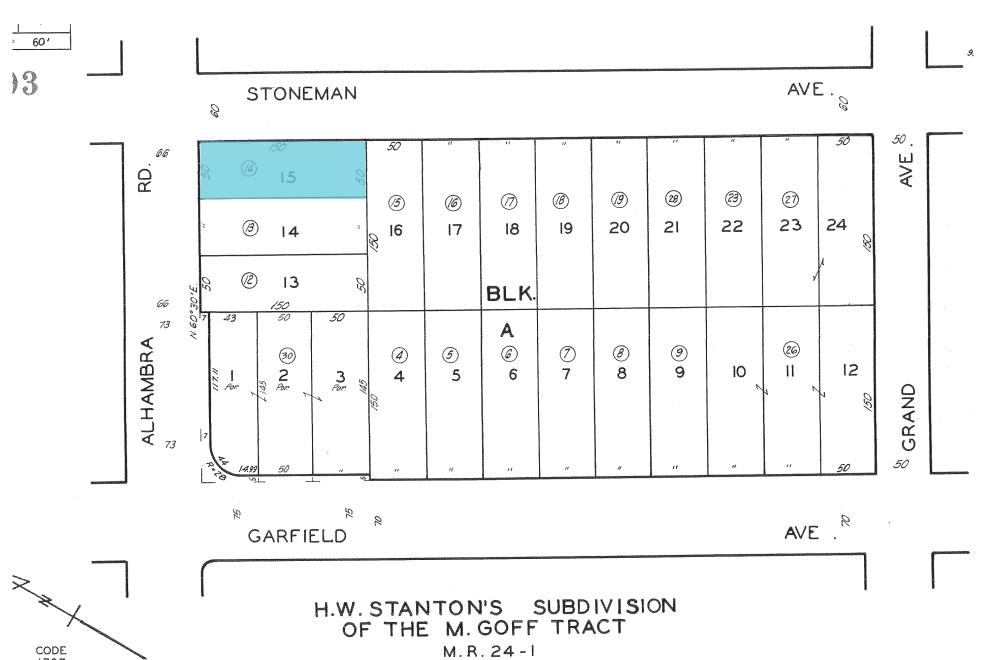


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# REGIONAL MAP



# PARCEL MAP





# MARKET OVERVIEW

## ALHAMBRA, CA OVERVIEW

Located on the southwest portion of the San Gabriel Valley, Alhambra is a multi-Cultural hub comprised of a wide array of local small businesses, as well as a bustling and rejuvenated downtown area, providing numerous destinations for shopping, dining, and entertainment. Alhambra is bordered by South Pasadena to the northwest, San Marino and Pasadena to the north, San Gabriel to the east, and Monterey Park to the south. The city is located approximately seven miles from Downtown Los Angeles and is served by the Santa Monica (I-10) Freeway and the Long Beach (I-710) Freeway.

The city of Alhambra holds small town charm, but is also self served by being a multi-cultural hub of an array of local amenities. The City is home to various long-standing landmarks which give off a quaint allure, but also boasts various economic business boosters, with its plethora of car dealerships. Being the largest contributor to the local economy, Alhambra is host to many car brands including BMW, Honda, Nissan, Toyota, Ford, Volkswagen, Jeep, and Chrysler.

Holding its roots as the "City of Homes", many of the homes in Alhambra have historical significance, and have resulted in the designation of several historic neighborhoods. The houses hold the architectural styles of craftsman, bungalow, Spanish Mediterranean, Spanish colonial, Italian beaux-arts, and arts and crafts, and are located in the Bean Tract, Midwick Tract, Airport Tract, and Emery Park area. There are also many condominium and multifamily buildings, especially around the thriving downtown area.

## A MULTICULTURAL HUB

Recently, the city has been ranked #21 in Livability's "Top 100 Places to Live" and #12 among "Best Cities for Young Families in California". Due to its sustained growth, Alhambra offers a unique and favorable combination of housing, business, employment, and recreational opportunities. The Alhambra Unified School District also serves the city of Alhambra, most of the city of Monterey Park, and parts of the cities of San Gabriel and Rosemead. The district operates 18 schools.

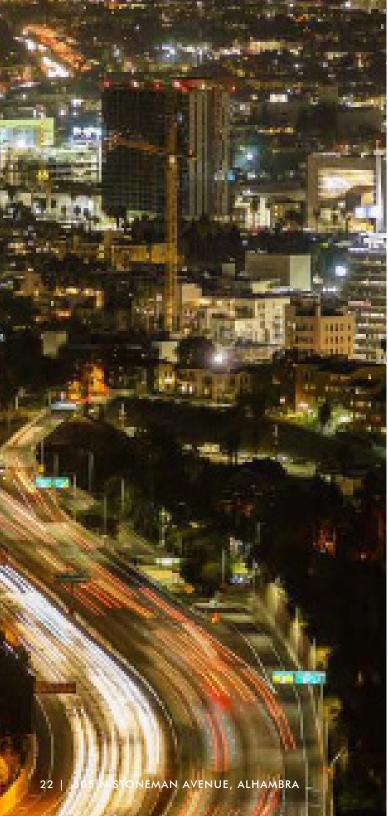




± 25 Miles to Santa Monica

±7 Miles Downtown LA

± 2.3 Miles to Pasadena



## NEARBY CITIES

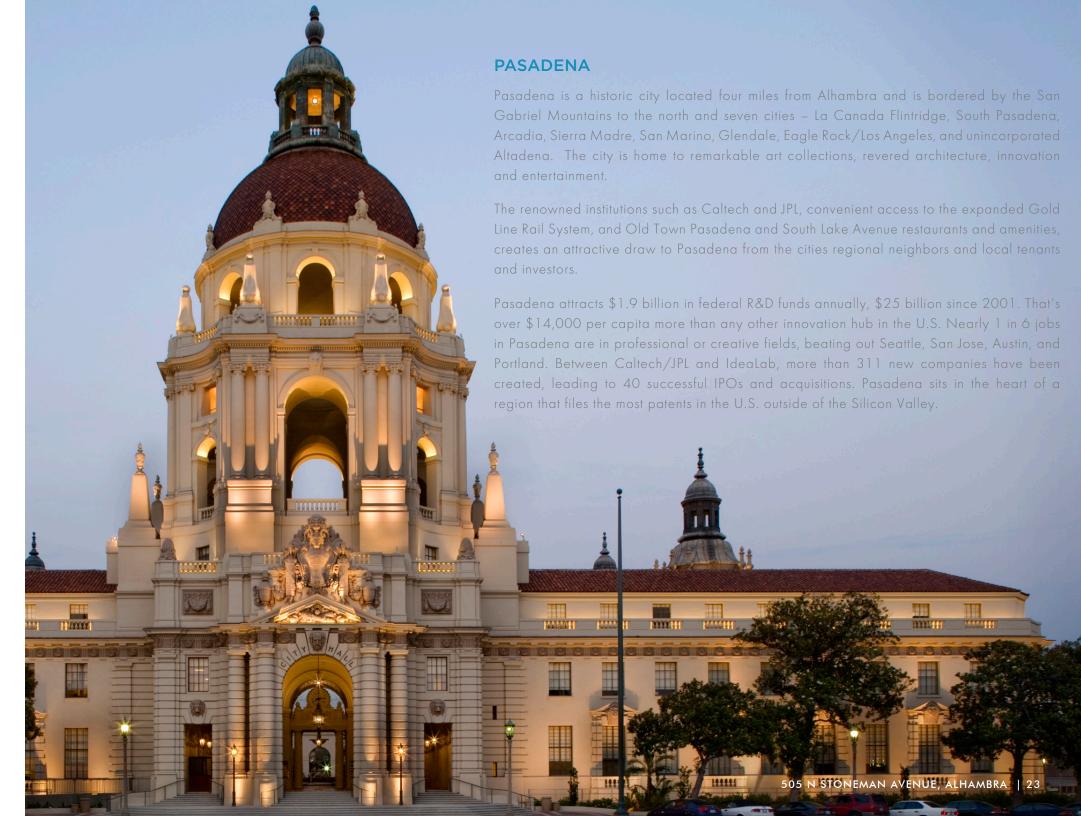
### DOWNTOWN LOS ANGELES

Located seven miles from Downtown Los Angeles, Alhambra residents have access to the cities ever growing economy nourished by recent and future developments. Approximately \$30.5 billion has been invested in the city since 1999. Downtown Los Angeles has undergone a decadelong renaissance, developing into a 24/7 live-work-play destination and Southern California's economic engine. Since 2000, the Downtown population has more than doubled to approximately 70,000 people and is expected to grow to 200,000 over the next two decades.

From Grand Central Market in the Historic Core to FIG@7th and The Bloc in the South Park District, Downtown Los Angeles offers numerous upscale shopping and dining destinations. Trendy eateries include Bottega Louie, Bestia, Perch Rooftop, Patina Restaurant, 71 Above, Le Petit Paris, and Fleming's Prime Steakhouse.

Major projects in the city include an ±807,000 square feet of vibrant retail space that is under development in South Park and Metropolis mega mixed-use project, which will offer ±250,000 square feet of retail space along a pedestrian promenade of stores. Another project, Oceanwide Plaza, will also feature a ±45,000-square-foot wall of LED billboards, illuminating the complex with a dazzling Times Square vibe.





## TRANSPORTATION & INFRASTRUCTURE

Alhambra is easily accessible from major local freeways, the I-10 (San Bernardino Freeway) and the SR-710 (Long Beach Freeway). Major city thoroughfares include Main Street, Valley Boulevard, Huntington Drive, Fremont Avenue, Atlantic Boulevard and Garfield Avenue. The City of Alhambra offers its own local bus route operated by the Alhambra Community Transit (ACT) that serves business and residential areas throughout the city. The fare is just 25-cent and offers riders inexpensive fixed-route bus transit service connecting passengers to schools, parks, shopping centers, restaurants and public facilities, including Cal State University Los Angeles, the Metrolink Station, and MTA Busway.

## PROXIMITY TO FREEWAYS

- > 2 miles from the 10 Freeway
- > 4.5 miles from the 210 Freeway

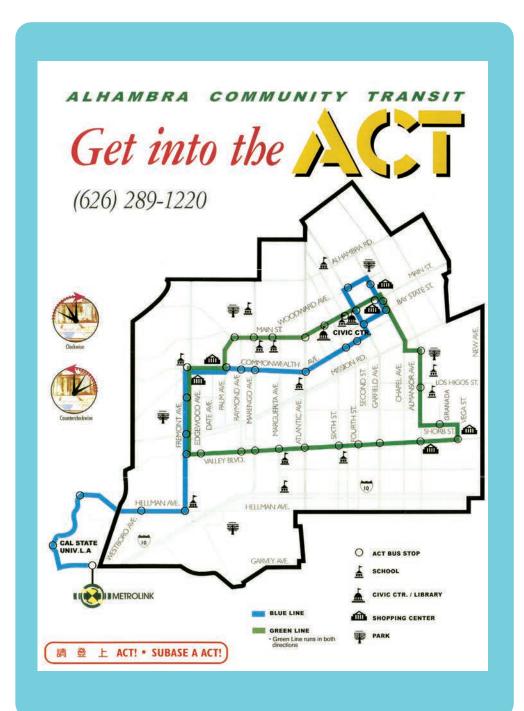
#### **BLUE AND GREEN LINES**

- > The City of Alhambra is serviced by Metro and the City of Alhambra bus lines
- > The Green Line is route runs clockwise and counter-clockwise along Main Street (from Palm to Chapel) and along Valley Boulevard (from Fremont to Vega); north/ south connections are made on both the east side and west side of town.
- > The Blue Line offers a split schedule from Chapel to Bay State to Commonwealth to Fremont to Hellman to Cal State and back.

#### **NEARBY AIRPORTS**

- > Burbank
- > |AX
- > Long Beach
- > Ontario
- > John Wayne





**AVERAGE YEARLY RENT GROWTH** 

2.5%

Over the Last 4 Years (In Alhambra)

AVERAGE RENTS

\$2,098

(In Alhambra)

AVERAGE **OCCUPANCY** 

96.1%

August 2020

RENTAL **FORECAST** 

2.8%

2021-2025

**RENT TO INCOME** RATIO

24.1%

(Avg HH Income of \$104,621 based on the City of

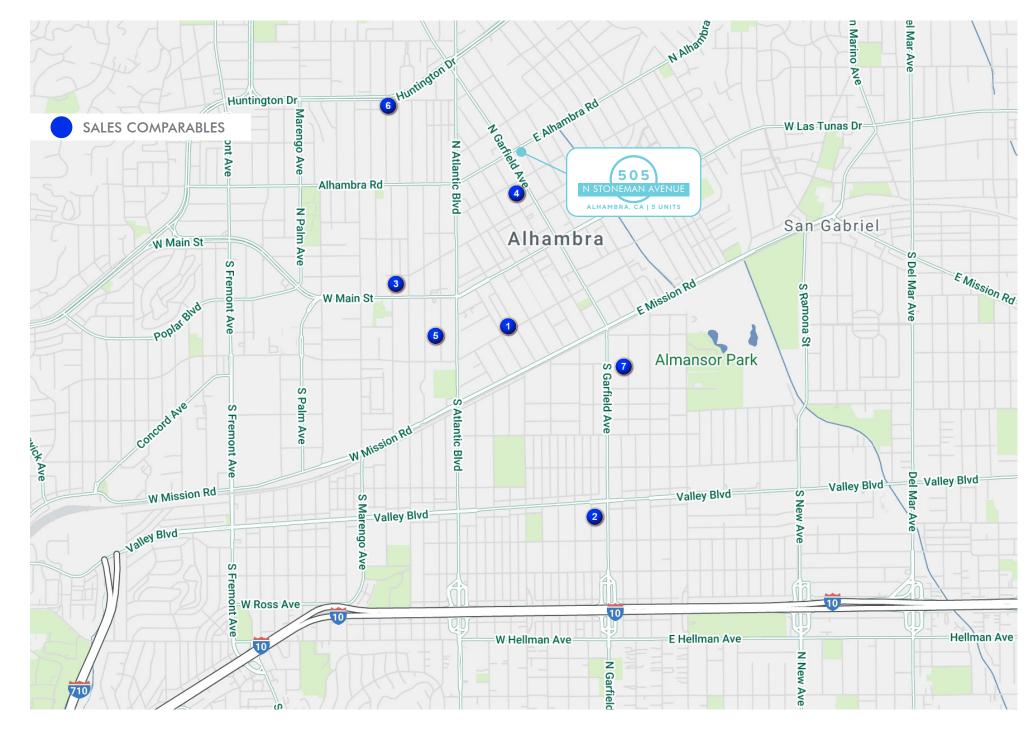
**OCCUPANCY** FORECAST

95.9%

%-Yr Annual Avg 2021-2025

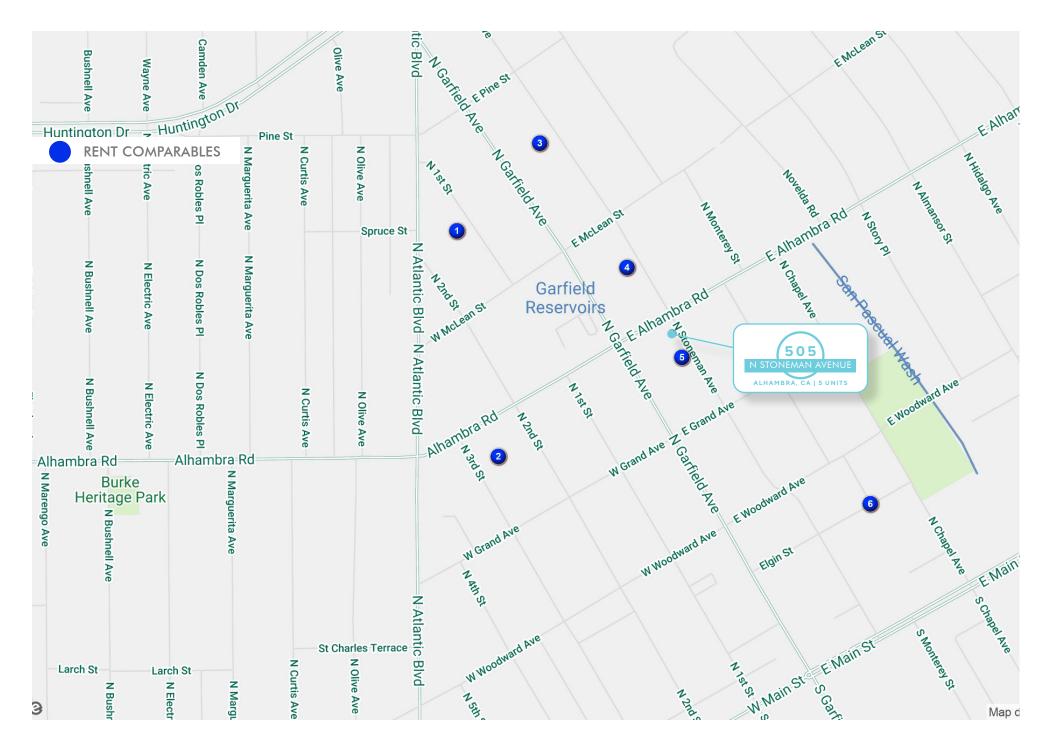


# COMPARABLES



# SALES COMPARABLES

	ADDRESS	PRICE	# OF UNITS	YEAR BUILT	UNIT TYPE	\$ / UNIT	\$/SF	CAP RATE	GRM	SQ FT	LOT SIZE	COMMENTS
	505 N Stoneman Ave Alhambra, CA 91801	\$1,895,000	5	1960	4 -2B/1B 1- 3B/2B	\$379,000	\$329	3.46%	16.45	5,768	7,209	This property is separately metered for gas and electric, serviced by a central water heater, and offers an on-site laundry facility and covered parking. Units offer central air & heat, tile, carpet, or laminate flooring, gas stoves, and ample closet and storage space. Select units have been renovated and the three-bedroom owner's unit has a fireplace.
1	223 S 5th St Alhambra, CA 91801 Sale Date: 4/3/20	\$2,025,000	6	1963	3 - 1B/1B 2 - 2B/1B 1 - 2B/2B	\$337,500	\$401	3.17%	18.36	5,048	7,405	First time on market since 1985. This property offers 8 parking spaces. Units offer carpet flooring, gas stoves, a dishwasher, ceiling fans, and two fireplaces.
2	1420 S 2nd St Alhambra, CA 91801 Sale Date: 3/25/20	\$1,950,000	6	1965	1 - 1B/1B 4 - 2B/1B 1 - 3B/2B	\$325,000	\$336	3.38%	17.20	5,796	8,568	This property offers an on-site laundry facility and covered parking. Units offer wall units for cooling.
3	22 N Electric Ave Alhambra, CA 91801 Sale Date: 3/10/20	\$1,800,000	5	1948	1 - 1B/1B 4 - 2B/1B	\$360,000	\$469	4.19%	13.89	3,840	7,632	This property offers an on-site laundry facility and 5 garage parking spaces. Units offer hardwood flooring, stainless steel appliances, and wall units for cooling.
4	328 N 1st St Alhambra, CA 91801 Sale Date: 10/16/19	\$2,208,000	6	1963	2 - 1B/1B 3 - 2B/1B 1 - 3B/2B	\$368,000	\$410	3.85%	19.47	5,388	7,761	This property is a two-story building, is separate metered for gas and electric, and offers an on-site laundry facility and six carport parking spaces. Units offer tile and hardwood flooring, wall units for heating and cooling, gas stoves, and a ceiling fan.
5	201 S Olive Ave Alhambra, CA 91801 Sale Date: 8/21/19	\$1,960,000	6	1971	3 - 1B/1B 3 - 2B/2B	\$326,667	\$317	3.51%	18.37	6,178	9,448	This property is separately metered for gas and electric and offers an on-site laundry facility and covered, carport, and uncovered parking. Units offers wall units for heating and cooling. Select units have a balcony/patio.
6	1512 W Huntington Dr Alhambra, CA 91801 Sale Date: 6/13/19	\$4,350,000	11	1941	2 - 1B/1B 9 - 2B/1B 1 - 3B/1B	\$395,455	\$466	3.29%	17.57	9,344	27,430	The property offers garage parking. Units offer dual entrances, individual water heaters, and washer and dryer hookups. Select units have been renovated with central air & heat, new kitchens, new bathrooms, stone countertops, and stainless steel appliances.
7	805-809 S Stoneman Ave Alhambra, CA 91801 Sale Date: 4/16/19	\$4,100,000	12	1978	1 - 1B/1B 1 - 2B/1B 9 - 2B/2B 1 - 3B/2.5B	\$341,667	\$326	4.01%	16.63	12,588	19,275	This property offers an on-site laundry facility and uncovered and garage parking. Units offer hardwood and carpet flooring, a refrigerator and wall units for heating and cooling.
	Average	\$2,627,571				\$350,613	\$389	3.63%	17.35			



# RENT COMPARABLES

	ADDRESS	# OF UNITS	YEAR BUILT	BLDG SF	UNIT TYPE	UNIT SF	RENT	RENT/SF	COMMENTS
	505 N Stoneman Ave Alhambra, CA 91801	7	1988	6,458	2B/1B 3B/2B	1,050 1,568	\$1,675-\$1,775 \$2,700	\$1.60-\$1.69 \$1.72	Units offer central air & heat, tile, carpet, or laminate flooring, gas stoves, and ample closet and storage space. Select units have been renovated and the three-bedroom owner's unit has a fireplace. This property is separately metered for gas and electric, serviced by a central water heater, and offers an on-site laundry facility and covered parking.
1	833 N 1st St Alhambra, CA 91801	7	1988	6,458	2B/2B	800	\$1,800	\$2.25	Units offer laminate flooring, new painting, central air & heat, gas stoves, and a refrigerator. Select units have a balcony/patio. This property offers an on-site laundry facility and garage parking.
2	504 N 3rd St Alhambra, CA 91801	14	1964	51,012	2B/1B	850	\$1,750	\$2.06	Units offer hardwood flooring and a refrigerator. This property offers an on-site laundry facility and parking spaces.
3	915 N Stoneman Ave Alhambra, CA 91801	15	1962	19,010	3B/2B	1,100	\$2,500	\$2.27	Units have been remodeled and offer new laminate flooring, new countertops, stainless steel appliances, and central air & heat. This property offers a pool, an on-site laundry facility, and covered parking.
4	703 N Stoneman Ave Alhambra, CA 91801	10	1973	11,248	2B/2B	600	\$2,200	\$3.67	Units offer laminate flooring, an oven, a refrigerator, a dishwasher, and ceiling fans.
5	429 N Stoneman Ave Alhambra, CA 91801	6	1961	14,944	2B/1B	800	\$1,895	\$2.37	Units have been renovated and offer hardwood flooring, gas stoves, an oven, and wall units for heating and cooling. This property offer an on-site laundry facility and covered parking.
6	112 N Monterey St Alhambra, CA 91801	8	1953	13,858	2B/1B	1,100	\$2,200	\$2.00	Units offer laminate flooring, stainless steel appliances, wall units for cooling, and a balcony/patio. This property offers an on-site laundry facility and garage parking.

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# FINANCIALS



505 N Stoneman Avenue offers an investor the opportunity to increase rental income by approximately ±20% upon any given vacancy. Additionally, by carrying out complete interior renovations, an investor will be able to further improve rental income and increase value.

Number of Units	Unit Type	Average Unit SF	Actual Rent	Actual Rent/SF	Total Monthly Actual Rent	Total Annual Actual Rent	Market Rent	Market Rent/SF	Total Monthly Market Rent	Total Annual Market Rent
4	2B/1B	1,050	\$1,675-\$1,775	\$1.60-\$1.69	\$6,900	\$82,800	\$2,150	\$2.05	\$8,600	\$103,200
1	3B/2B	1,568	\$2,700	\$1.72	\$2,700	\$32,400	\$2,900	\$1.85	\$2,900	\$34,800
5		5,768			\$9,600	\$115,200			\$11,500	\$138,000

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# RENT ROLL

Unit	Туре	Unit SF	Monthly Actual Rent	Annual Actual Rent	Actual Rent/SF	Monthly Market Rent	Annual Market Rent	Market Rent/SF
1	3B/2B	1568	\$2,700	\$32,400	\$1.72	\$2,900	\$34,800	\$1.85
2	2B/1B	1050	\$1,700	\$20,400	\$1.62	\$2,150	\$25,800	\$2.05
3	2B/1B	1050	\$1,675	\$20,100	\$1.60	\$2,150	\$25,800	\$2.05
4	2B/1B	1050	\$1,775	\$21,300	\$1.69	\$2,150	\$25,800	\$2.05
5	2B/1B	1050	\$1,750	\$21,000	\$1.67	\$2,150	\$25,800	\$2.05
5		5,768	\$9,600	\$115,200		\$11,500	\$138,000	

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# **EXPENSES**

Total Number of Units: 5 Total Area (Gross): 5,768 SF							
INCOME	Current		Per Unit		Pro Forma		Per Unit
Gross Potential Rent	\$115,200		\$23,040		\$138,000		\$27,600
Other Income							
Laundry Income	\$840		\$168	Estimated at \$70/Month	\$840		\$168
Total Other Income	\$840		\$168		\$840		\$168
GROSS POTENTIAL INCOME	\$116,040		\$23,208		\$138,840		\$27,768
Vacancy/Collection Allowance (GPR)	\$3,481	3%	\$696		\$6,942	5%	\$1,388
EFFECTIVE GROSS INCOME	\$112,559		\$22,512		\$131,898		\$26,380
EXPENSES		% of EGI				% of EGI	
Real Estate Taxes 1.14%	\$21,530	19.13%	\$4,306	Actual Ad Valorem Rate	\$21,530	16.32%	\$4,306
Direct Assessments	\$1,624	1.44%	\$325	Actual per 2019/2020 Tax Bill	\$1,624	1.23%	\$325
Insurance	\$2,596	2.31%	\$519	Estimated at \$0.45/SF	\$2,596	1.97%	\$519
Water & Sewer	\$3,158	2.81%	\$632	Jan-Aug 2020 Expense Annualized	\$3,158	2.39%	\$632
Trash	\$1,838	1.63%	\$368	Jan-Aug 2020 Expense Annualized		0.00%	\$0
Gas	\$2,099	1.86%	\$420	Jan-Aug 2020 Expense Annualized	\$2,099	1.59%	\$420
Electric	\$770	0.68%	\$154	Jan-Aug 2020 Expense Annualized	\$770	0.58%	\$154
Landscaping	\$2,400	2.13%	\$480	Actual Expense of \$200/Month	\$2,400	1.82%	\$480
Pest Control	\$660	0.59%	\$132	Actual Expense of \$55/Month	\$660	0.50%	\$132
Off-Site Management Fee	\$5,628	5.00%	\$1,126	Estimated at 5% of EGI	\$6,595	5.00%	\$1,319
Repairs & Maintenance	\$3,500	3.11%	\$700	Estimated at \$700/Unit/Year	\$3,500	2.65%	\$700
Business License & Fees	\$200	0.18%	\$40	Estimated at \$200/Year	\$200	0.15%	\$40
Reserves & Replacements	\$1,000	0.89%	\$200	Estimated at \$200/Unit/Year	\$1,000	0.76%	\$200
TOTAL EXPENSES	\$47,001	41.76%	\$9,400		\$46,130	34.97%	\$9,226
Expense per SF	\$8.15				\$8.00		
NET OPERATING INCOME	\$65,557		\$13,111		\$85,768		\$17,154

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# FINANCIAL SUMMARY

Price:			\$1,895,000				
Down Pay	/ment:		\$895,000	47%			
Number o	of Units:		5				
Cost Per Un	nit:		\$379,000				
Current GR	M:		16.45				
Market GR			13.73				
Current CA	P:		3.46%				
Market CAI			4.53%				
Approximat	te Year Built:		1960				
Approximat			7,209	SF			
	te Building Siz	e:	5,768	SF			
Cost per N	et RSF:		\$328.54				
ANNUAL	IZED OPER	RATING DATA	Current		Market		
Scheduled	Gross Income		\$116,040		\$138,840		
Less Vacano	cy Rate Reserv	e:	\$(3,481)	3%	\$(6,942)	5%	
Effective Gr	ross Income:		\$112,559		\$131,898		
Less Expens	es:		\$(47,001)	41.76%	\$(46,130)	34.97%	
Net Opera	ting Income:		\$65,558		\$85,768		
Less Loan Pa	ayments:		\$(52,225)		\$(52,225)		
Debt Cover	age Ratio:*		1.26		1.64		
Net Cash F	low After Deb	t Service:	\$13,333	1.49%	\$33,543	3.75%	
Estimated Pr	rincipal Reduc	tion:	\$20,182		\$20,182		
Total Return	Before Taxes:		\$33,515	3.74%	\$53,725	6.00%	
ANNUAL	.IZED RENT	ROLL	Curr	ent Rents	Market Rents		
No. of Units	Unit Type	Approx. Square Feet	Monthly Rent/Unit	Monthly Income	Monthly Rent/	Monthly Income	
4	2B/1B	1.050	\$1,675-\$1,77		\$2,150	\$8,600	
1	3B/2B	1,568	\$2.700	\$2,700	\$2,900	\$2,900	
•	/	.,500	+ = /, = 9	42,700	T=// V V	72,700	
5	Total SF	5,768					
Total Sched	duled Rent:			\$9,600		\$11,500	
Total Other	Income:			\$70		\$70	
Monthly Sc	cheduled Gro	ss Income:		\$9,670		\$11,570	
Annual Sch	eduled Gross	Income:		\$116,040		\$138,840	
Utilities Paid	d by Tenant:		Gas & Electr	ic			

You are solely responsible for independently verifying the information in this Memorandum. ANY RELIANCE ON IT IS SOLELY AT YOUR OWN RISK

#### Proposed Financing

rst Loan Amount:	\$1,000,000 53%					
ctual Interest Rate:	3.25%					
erm/Amortization:	5 Year Fixed/30 Year Amortized					
dex:	LIBOR					
nderwriting Interest Rate:	3.25%					

<sup>\*</sup>DCR based on Underwriting Interest Rate

NNUALIZED EXPENSES	Current	% of EGI	
eal Estate Taxes	\$21,530	19.13%	Actual Ad Valorem Rate
Pirect Assessments	\$1,624	1.44%	Actual per 2019/2020 Tax Bill
nsurance	\$2,596	2.31%	Estimated at \$0.45/SF
Vater & Sewer	\$3,158	2.81%	Jan-Aug 2020 Expense Annualized
rash	\$1,838	1.63%	Jan-Aug 2020 Expense Annualized
∂as	\$2,099	1.86%	Jan-Aug 2020 Expense Annualized
lectric	\$770	0.68%	Jan-Aug 2020 Expense Annualized
andscaping	\$2,400	2.13%	Actual Expense of \$200/Month
est Control	\$660	0.59%	Actual Expense of \$55/Month
Off-Site Management Fee	\$5,628	5.00%	Estimated at 5% of EGI
epairs & Maintenance	\$3,500	3.11%	Estimated at \$700/Unit/Year
usiness License & Fees	\$200	0.18%	Estimated at \$200/Year
eserves & Replacements	\$1,000	0.89%	Estimated at \$200/Unit/Year
OTAL EXPENSES	\$47,001	41.76%	
er Net SQFT:	\$8.15		
er Unit:	\$9,400		

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